

Innovations. Delivered.



Pavol Perdik, CEO

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Agile dev company with creative DNA.



Innovation is our DNA

Experienced

8<u>8</u> 8

Growing

10+ years & CEE presence

20 FTEs & 100+ projects done

Agile delivery

35% YoY growth

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Track record of innovative clients.



We deliver innovations.

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We deliver tech innovations

Change is opportunity for innovative products, services, channels & optimization. Innovation is the key to creating value.

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We work with business teams

Speed of delivery matters more than ever. Business and IT teams must work together to iterate in rapid development cycles.

Our capabilities.

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Idea & Technology Consulting



Analysis & Requirements Specification



UI/UX Design & Prototyping



Agile Development Open-source

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Cloud-based Infrastructure



API-s & Integrations



Quality Assurance

Operations, Support, SLA

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Project plan.



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Open-source stack. Agile & Robust

We start by finding the solution and then we choose the optimal technology fit.





We share know-how.

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As dev experts in CEE region, we organize **meetups for IT community**, share our experience and create **innovative tools**.





What we do.

Our Portfolio.

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01 AI & Automation - Chatbots, Data extraction, Classification, ...

02 Digital products - Startups, Apps, SaaS, MVP development

03 Customer zones - B2C systems, Web portals

04 Digitalization - CRM, Back-office, B2B systems, B2E, Enterprise

01 AI & Automation.

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How We Work.

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We specialize in AI software development, helping businesses leverage the power of artificial intelligence to improve their operations and stay ahead of the competition.

Our approach concentrates on these essential steps:



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Al Analysis & Consulting 6

Al Implementation & Integration

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Al Performance Evaluation & Optimization

How A can help your business

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Analysis & Classification

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- Image and text classification
- Information extraction from unstructured data
 - e Emails
 - JSONs
 - No SQL databases
 - Integrating with your infrastructure
 - Automating your existing workflows





Chatbots & Virtual assistants.

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- Provide better, faster, more personalized support
- We can train the AI to your knowledge
 - Internal Wiki data
 - Product portfolio
 - Documentation
- Great for internal HR tools, service support centers, helpdesks or many other use cases

Content Creation & Personalization

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- Creating engaging marketing copywriting, headlines, articles
- Summarization, Tone of voice
- Content moderation

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•••	Lego mini figure of storm trooper wearing	Character lii
	Words 42 Characters 280	Choose a to
variant 1	Introducing the Stormtrooper with Floating Duck Mini Figure, a delightful addition to you LEGO Star Wars collection. This whimsical 2- inch tall figure combines the iconic Stormtrooper design with a playful rubber duck twist, perfect for LEGO enthusiasts and	C Frien Add keyword Lego Star War
	Star Wars fans alike.	Language

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Our latest Al apps

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Knowledge base Al assistant.

- Simple text-in, text-out interface
- Use plain language to describe your inputs and outputs
- Saving time and effort for users, enabling them to quickly find the information they need



CraftAl.

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No-code Software Development platform

- Create Admin Panel in 5 Minutes
- No coding required
- Supercharged with GPT-4

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	2. Preparing the database)
	3. Generating CRUD interface	
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	3. Creating testing data	raft ai

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Runology.

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Automated analysis of running technique

Mobile app with a digital coach for hobby runners and video tutorials for training to prevent injuries and improve running form.

Al-powered

- AI-powered video analysis with skeleton tracking
- programmatic video editing
- Personalized training plan



TRIAD.

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Creative concepts generation for brands

- AI model trained on TRIAD's most awarded marketing campaigns in just minutes
- The content created without human intervention



Vitiport.

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Revolutionary tool for vineyards

- AI-powered platform helping wine growers around the world to use data and proprietary weather predictions for efficient wine growing.
- Based on Microservices and APIs
 - Prediction engine
 - Customer zone with mobile app
 - Back-office
 - Weather Data integrations



02 Digital products.

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Allfred.

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Innovative finance and project management solution

- Situation: Core data are clustered in separate silos or not tracked at all. Managerial outputs are delayed.
- Solution: User-friendly managerial software with realtime data reports for managers.
- 80% improvement of speed and accuracy of finance results, improved project management, automated invoicing, accurate planning and forecasting.

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Kontentino.

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Social Media Management Tool

- Challenge: lack of suitable solutions for content approval causing inefficiency and errors in communication
- Solution: easy to use yet powerful content management and collaboration platform for brands and suppliers
- Saves 70% of time costs and enables focus on important tasks
 - SaaS used by thousands companies worldwide
 - Devin Band Spin-off
 - From MVP to product launch



Smartvote.

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Innovative voting system for municipalities

- Challenge: Covid pandemic forced municipal councils to remote and hybrid sessions - they were missing effective way of voting
- Solution: Mobile application which turned phones of council members into voting appliances. System for administrator to run the session and TV app for presenting the process to public.



Moon.

\mathbf{W}

Online investment platform for retail customers

- Challenge: Provider of financial services must sign new contracts with customers in person, customers don't have real-time access to their funds.
- Solution: Digitalized onboarding process and contract creation. Private online customer zone with portfolio overview.
- Complex integration with provider of financial services



Your account "Retirement"

Account value 47 365 €	^{Profit} 1942€	Performance ↑ 4,1 %
Deposits (total)		
45 423 €		New deposit
Retirement: 11 310 €		>
Daughter education: 4	598	>
Future house: 31 459		>

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Vitiport.

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03 Customer Zones & Portals.

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Mobile apps for Markiza - CME group.

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- Challenge: Demand for native mobile experience from one of the largest TV broadcasters in Central Europe.
- Solution: Custom content distribution platforms enabling second screen experience
- Mobile apps newscast app & video-archive app
 - Video streaming & articles Integration with existing web services

• Over 1M+ downloads (iOS & Android platforms)

Digital marketing hub for Nutricia - Danone.

- Challenge: Growing demand of customers for online experience and education.
- Solution: Multi-channel advisory ecosystem providing personalized user experience.
 - On-line professional advisory center with articles, live chat and hot-line
 - Customer journey personalized accordingly to baby's stage of development
 - Helpful & engagement apps like Baby's diary, Growth charts, Allergy risk calculator
 - 400.000 satisfied mothers/fathers



Counseling

Recently added articles by our experts









Vzhľadom na to, že nastávajúca mamička nedodáva živiny len do svojho tela, ale aj do tela nenarodeného...

Začíname s výživou od úplného počiatku



Rané obdobie života je tou najdôležitejšou chvíľou, kedy môžete...

Prevenciou k zdravšej budúcnosti



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Príčina mnohých našich zdravotných neduhov v dospelosti bola vysledovaná až do raných rokov života

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Váha Výška

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Rastový graf

Pridať nový záznam

Zmena

14.0 cm

Výška

65.6 cm

Záznamy veľkosti

Týždeň

23.

Dátum

14.01.

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Redefining customer experience for Up Déjeneur.

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- Situation: hard to use platform for system of catering, motivation and remuneration of employees deployed without focus on CX.
- Solution: complete frontend redesign and development of complex platform including user journeys validation enhancing CX and UX.

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- Zones for companies, employees and partners
- Integrated with core IT systems
- Web & Mobile platform
- More than 100k users a month

Co-working membership portal for HubHub.

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- Challenge: New co-working space needed to build identity among customers.
- Solution: Seamless customer experience across all brand touchpoints (online and offline)
 - Focus on UX, design & visual identity
 - Individual experience in 5 cities in Europe
 - Integration with coworking management software (Cobot)



The Centre for Folk Art Production – Ministry of Culture.

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A unique e-commerce portal with art hand-made products

- Platform supporting sales of national heritage
- Specific features:
 Courses, education, craft
- Implementation of State payment gateway



Special ophthalmology e-commerce for Zita.

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Exceptional customer experience turned into e-commerce

- Professional ophthalmologic services
- High quality glasses
- Specific tailor-made shopping process (with vision measurement booking)
- Integration with TISS (ERP for ophthalmologic clinics)

Products About us Eye examination My ZITA



See the world anew



04 Digitalization.

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IKEA Sales workflow optimization.

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- Challenge: During Covid outbreak, IKEA's main sales channel - stores for face-toface meetings with customers, had to be transformed in a matter of days to completely remote digital meetings
- Solution: Core system used to streamline workflow across departments, suppliers and customers
 - Frontend & Backend integrated with IKEA systems
 - Used across departments by IKEA in 8 stores in 3 countries (in 4 languages)
 - IKEA kept approximately 50% of the instore sales compared with last year

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IKEA UNIVERSAL	List of orders		ŀ	Add new order: 🛛 🛗 Add new kitchen 🕯	order 🛛 📇 Add new b
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◎ Translations	KA-HU507407485 STORE	Confirmed		IKEA Soroksár, Budapest	
	🗮 KA-CZ278407484 STORE	Confirmed		IKEA Brno	
	KA-HU182377451 STORE	Planned		IKEA Budaörs	lalaz
	Displaying items from 1 to 10 of tota	I 329185 items.			

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AR Mobile App for Semmelrock - Wienerbeger.

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- Challenge: The client needed an app which would serve as a brand exposure channel but also a lead generation tool for the sales team.
- Solution: The app allows people to create visualizations of their home environment with their preferred paving design.
 - Android and iOS platforms
 - 12 countries, multiple language
 - 20K+ downloads



Tailor made CRM for Global Finance.

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- Challenge: Need for digitalization and speed-up processes in Lead generation and Customer care
- Solution: Tailor-made CRM managing the entire workflow from collecting leads from various sources, client's financial analysis, portfolio proposal and automatic client's products management
- Complex mortgage-calculator with detail information from all Slovak banks
 - Customer care optimization and automatization
 - All financial products information in one place
 - 500+ salespeople use the CRM today

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Speeding up team workflow in IKEA.

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- Challenge: Fragmented communication across multiple channels.
- Solution: Digitalization of team workflow across 3 countries.
- Workflow management system & service desk improving efficiency, communication and EX.
 - Custom workflows, roles & Permissions management
 - Data outputs: Reports & Dashboard



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